



Disability Income

Supplemental income protection



Protect your financial well-being with Voluntary Disability

A Disability plan will help with day-to-day expenses – housing, food, car payments, even additional medical costs – if you become disabled from an accident or illness. You will not have to worry about using your savings or incurring additional debt to cover these costs and care for your family.

Why do I need Disability coverage?

Most people can't afford to be disabled, even for a short time. Almost 90 percent of disabling accidents and illnesses are not work related, so you can't count on Workers Compensation to be there for you and your loved ones.

National Safety Council, Injury Facts 2008 Ed.

Because you can't know when a disabling illness or injury will impact your ability to bring home a paycheck, you can enroll in Disability coverage from ManhattanLife to help you and your family deal with the unexpected. You will be able to concentrate on your recovery after a sickness or accident and return to your job.

Here's how it works

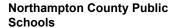
Benefits from your ManhattanLife plan are paid in addition to any Disability coverage you already have. Your monthly coverage, elimination period, benefit period and any optional benefits will depend on the plan design your employer selects. You will find the plan to be easy and economical – your premiums are conveniently paid through payroll deduction.



Disability Income Coverage

Coverage type	Disability Income Plus provides a monthly disability income benefit as a result of non-occupational accident or sickness.				
	Policy Type:	Group			
Product	Policy Name:	Disability Income Plus			
	Policy Form:	M-8014			
	Issue Age:	Employee:	mployee: 18 – 70		
Eligibility	Criteria:	 Employee is benefit eligible, actively at work full-time, working at least 20 hours per week. Employee only coverage. 			
	Termination Age:	 Age 70 unless actively at work, then on last day of active employment. 			
				Guarantee Issue	
Underwriting Offer	Employee:	Employee:		Up to 65% of base salary to a max benefit of \$3,000.	
		Superintendents:		Up to 65% of base salary to a max benefit of \$5,000.	
Target Participation	Minimum to Issue:	10 Employee applications or 1% of eligible Employees, whichever is greater.			
	Guarantee Issue:	Waived, expectation of 20% of all eligible enrolled by end of the enrollment.			
Benefit Amounts	Employee:	Minimum benefit of \$300 and maximum benefit of \$5,000* per month, not to exceed 65% of base monthly income.			

^{*}If Enrollment technology does not support SI Underwriting all applications must be taken on paper applications.



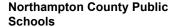


Plan Design

Accident & Sickness - Elimination Period/Duration

0 Day Accident/7 Day Sickness (Illness)/12-month Duration 14 Day Accident/14 Day Sickness (Illness)/12-month Duration 30 Day Accident/30 Day Sickness (Illness)/12-month Duration

Partial Disability	50%, up to 6 months
Recurrent Disability	Recurs within 180 days
Pre-existing Provision	12/12
Pregnancy	Treated as any other illness
Portability	Included
Waiver of Premium	After 90 Days





Benefit Definitions

TOTAL DISABILITY: For the first 24 months of a disability that the Employee/member is unable to perform the substantial and material duties of his or her regular occupation, not working in any other occupation, and under the care of a physician for the disability. After 24 months of total disability, totally disabled means that the Employee/member is unable to perform the duties of any occupation, and under the care of a physician for the disability.

PARTIAL DISABILITY: Because of a covered sickness or injury, the Employee/member is working more than 20% but not more than 80% of the normal pre-disability schedule, and under the regular care of a physician.

RECURRENT DISABILITY: Total and/or partial disability that is due to the same or related causes as a prior period of disability, follows a prior period for which a monthly benefit was paid, and occurs within 180 days after the end of a prior period for which a monthly benefit was paid. The elimination period is waived, and benefits are immediately available for up to the remaining benefit from the previous disability.

OCCUPATIONAL INCOME: The Eligible Persons' monthly rate of earnings from His Employer as of the day before the start of Total Disability. Occupational Income including commissions will be averaged over a period of time (see certificate of coverage). Occupational Income does not include overtime pay, bonuses, or extra compensation other than commissions.

ACCIDENT & SICKNESS: Provides coverage for disabilities caused by either an accidental injury or sickness.

ELIMINATION PERIOD: The number of continuous days, beginning with the first day of a total disability, before any monthly benefit amount is payable. Separate elimination periods apply to injury and illness.

BENEFIT PERIOD: The period of time for which Monthly Income Benefits are payable for disability due to the same cause.

WAIVER OF PREMIUM: Premium is waived if the Employee is totally disabled for more than 90 days or the elimination period, whichever is longer. Waiver of Premium will continue while the insured is receiving a Total Disability Income Benefit.

PRE-EXISTING CONDITION LIMITATION: If a member has a pre-existing condition that is diagnosed or symptoms occurred in the 12 months prior to the policy effective date, no benefits will be paid for the first 12 months of the policy effective date. Refer to the certificate of coverage for specific pre-existing limitations.

PORTABILITY: Portable after six months of continuous coverage if group master policy remains in force and the insured is less than age 70, not Totally Disabled, and no longer Actively at work for the Employer. Participants may continue coverage by paying premiums on a direct billing method. All ported certificates will be subject to any rate increases on the Employer's Master Policy. Dependents on ported certificates terminate when the spouse attained age is 70 or the child attained age is 25. If the policy terminates the ported Certificate terminates.





Disability Income Plus Rates

Rate Assumption Information

Rate Structure: Issue Age

Tobacco Status: Tobacco-Distinct

Rate Guarantee Period: Two (2) Year

Contributions: 100% Employee Paid

Takeover: Yes

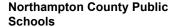
Commissions: High/Low

Coverage Type: non-occupational Industry Class: Preferred; 8211

Benefits Included: As shown above in the benefits and optional benefit sections

Participation Expectation: Waived, expectation of 20% of all eligible enrolled by end of the enrollment.

Employees.





PARTICIPATION EXPECTATION:

Participation requirement is the number of enrolled needed for Guaranteed Issue offer. If the participation requirement is waived, then all applications will be Guaranteed issue up to the amount listed in the Underwriting offer of the proposal, for the initial enrollment period.

At the end of the enrollment period, it will be expected that a minimum percentage of all eligible will be enrolled into the product. This participation percentage is in the participation section of the proposal. If the participation expectation is not met, then all applications will be Underwritten on a Simplified Issue basis.

TAKEOVER EXPECTATIONS

- The takeover/replacement policies will be underwritten on a Guarantee Issue basis.
- The takeover/replacement policies will be underwritten based on the Employee's age as of the Effective Date
 of Coverage with ManhattanLife.
- Takeover Provision The Pre-Existing Conditions Clause will be reduced by a number of months equal to the number of months the replaced coverage was in force, when all of the following conditions are met:
 - ManhattanLife Assurance Company of America's coverage replaces a similar in force coverage.
 - The replaced coverage, including benefit amount and effective date, is submitted to ManhattanLife Assurance Company of America at the time of enrollment.
 - The replaced coverage was in force within 63 calendar days of the date of ManhattanLife Assurance Company of America's application.
 - The previous carrier's bill is submitted to ManhattanLife Assurance Company of America.
 - The applicant qualifies for coverage in accordance with ManhattanLife Assurance Company of America's underwriting offer.
 - The maximum amount of takeover coverage available is \$5,000.
- After the initial enrollment period is complete, takeover is no longer available.
- The takeover/replacement policies will be underwritten based on the Employee's age as of the Effective Date of Coverage with ManhattanLife.

OTHER CONTINGENCIES

- Late enrollees will be accepted on an SI basis only, unless otherwise approved by underwriting.
- *Where approved, Employees with State DI will be reduced accordingly to the following- CA/MA/NJ maximum of 25% of benefit, and HI/NY/RI maximum of 40% benefit.
- This offer is contingent on no other disability coverage is quoted or inforce.
- Please refer to the certificate/policy for full benefit and limitation information.



Disability Income Plus Rates Virginia

12 Month Benefit Period, 0/7 Elimination Period

Displaying Semi-Monthly Premiums for Non-Occ Coverage

ge		Uni-Tobacco				
Benefit	18-35	36-45	46-55	56-65	66-70	
\$300	\$8.08	\$8.64	\$9.73	\$11.04	\$14.66	
\$400	\$10.40	\$11.14	\$12.59	\$14.34	\$19.17	
\$500	\$12.72	\$13.65	\$15.47	\$17.65	\$23.69	
\$600	\$15.03	\$16.15	\$18.33	\$20.95	\$28.20	
\$700	\$17.36	\$18.66	\$21.20	\$24.25	\$32.71	
\$800	\$19.67	\$21.17	\$24.07	\$27.55	\$37.23	
\$900	\$22.00	\$23.68	\$26.94	\$30.86	\$41.74	
\$1,000	\$24.31	\$26.18	\$29.81	\$34.16	\$46.26	
\$1,100	\$26.63	\$28.69	\$32.68	\$37.47	\$50.77	
\$1,200	\$28.95	\$31.19	\$35.54	\$40.77	\$55.28	
\$1,300	\$31.27	\$33.70	\$38.42	\$44.08	\$59.80	
\$1,400	\$33.59	\$36.20	\$41.28	\$47.38	\$64.31	
\$1,500	\$35.91	\$38.71	\$44.15	\$50.69	\$68.82	
\$1,600	\$38.22	\$41.21	\$47.02	\$53.99	\$73.34	
\$1,700	\$40.55	\$43.72	\$49.89	\$57.30	\$77.85	
\$1,800	\$42.86	\$46.22	\$52.75	\$60.60	\$82.36	
\$1,900	\$45.19	\$48.73	\$55.63	\$63.91	\$86.88	
\$2,000	\$47.50	\$51.24	\$58.49	\$67.21	\$91.39	
\$2,000	\$49.82	\$53.75	\$61.36	\$70.51	\$95.90	
\$2,700	\$52.14	\$56.25	\$64.23	\$73.81	\$100.42	
\$2,300	\$54.46	\$58.76	\$67.10	\$77.12	\$100.42	
\$2,400	\$56.78	\$61.26	\$69.96	\$80.42	\$104.93	
\$2,400 \$2,500	· .					
\$2,500	\$59.10	\$63.77	\$72.84	\$83.73	\$113.96	
\$2,600	\$61.41 \$63.74	\$66.27	\$75.70	\$87.03	\$118.47	
\$2,700	-	\$68.78	\$78.57	\$90.34	\$122.98	
\$2,800	\$66.05	\$71.28	\$81.44	\$93.64	\$127.50	
\$2,900	\$68.38	\$73.79	\$84.31	\$96.95	\$132.01	
\$3,000	\$70.69	\$76.29	\$87.18	\$100.25	\$136.53	
\$3,100	\$73.01	\$78.80	\$90.05	\$103.56	\$141.04	
\$3,200	\$75.33	\$81.30	\$92.91	\$106.86	\$145.55	
\$3,300	\$77.65	\$83.81	\$95.79	\$110.16	\$150.07	
\$3,400	\$79.97	\$86.32	\$98.65	\$113.46	\$154.58	
\$3,500	\$82.29	\$88.83	\$101.52	\$116.77	\$159.09	
\$3,600	\$84.60	\$91.33	\$104.39	\$120.07	\$163.61	
\$3,700	\$86.93	\$93.84	\$107.26	\$123.38	\$168.12	
\$3,800	\$89.24	\$96.34	\$110.12	\$126.68	\$172.63	
\$3,900	\$91.57	\$98.85	\$113.00	\$129.98	\$177.15	
\$4,000	\$93.88	\$101.35	\$115.86	\$133.29	\$181.66	
\$4,100	\$96.20	\$103.86	\$118.73	\$136.59	\$186.17	
\$4,200	\$98.52	\$106.36	\$121.60	\$139.90	\$190.69	
\$4,300	\$100.84	\$108.87	\$124.47	\$143.20	\$195.20	
\$4,400	\$103.16	\$111.37	\$127.33	\$146.51	\$199.71	
\$4,500	\$105.48	\$113.88	\$130.20	\$149.81	\$204.23	
\$4,600	\$107.79	\$116.38	\$133.07	\$153.12	\$208.74	
\$4,700	\$110.12	\$118.89	\$135.93	\$156.42	\$213.25	
\$4,800	\$112.43	\$121.40	\$138.81	\$159.72	\$217.77	
\$4,900	\$114.75	\$123.91	\$141.67	\$163.02	\$222.28	
\$5,000	\$117.07	\$126.41	\$144.55	\$166.33	\$226.79	



Disability Income Plus Rates Virginia

12 Month Benefit Period, 14/14 Elimination Period

Displaying Semi-Monthly Premiums for Non-Occ Coverage

ge		Uni-Tobacco					
Benefit	18-35	36-45	46-55	56-65	66-70		
\$300	\$5.76	\$6.13	\$7.09	\$8.27	\$11.02		
\$400	\$7.30	\$7.80	\$9.07	\$10.65	\$14.32		
\$500	\$8.85	\$9.47	\$11.06	\$13.03	\$17.62		
\$600	\$10.39	\$11.14	\$13.04	\$15.41	\$20.92		
\$700	\$11.94	\$12.81	\$15.03	\$17.79	\$24.22		
\$800	\$13.48	\$14.48	\$17.02	\$20.17	\$27.51		
\$900	\$15.03	\$16.15	\$19.01	\$22.56	\$30.81		
\$1,000	\$16.58	\$17.82	\$20.99	\$24.93	\$34.11		
\$1,100	\$18.12	\$19.49	\$22.98	\$27.32	\$37.41		
\$1,200	\$19.67	\$21.16	\$24.96	\$29.70	\$40.71		
\$1,300	\$21.21	\$22.83	\$26.96	\$32.08	\$44.01		
\$1,400	\$22.76	\$24.50	\$28.94	\$34.46	\$47.31		
\$1,500	\$24.30	\$26.17	\$30.93	\$36.84	\$50.61		
\$1,600	\$25.85	\$27.84	\$32.91	\$39.22	\$53.91		
\$1,700	\$27.39	\$29.51	\$34.90	\$41.61	\$57.21		
\$1,800	\$28.94	\$31.18	\$36.89	\$43.98	\$60.51		
\$1,900	\$30.48	\$32.85	\$38.88	\$46.37	\$63.81		
\$2,000	\$32.03	\$34.52	\$40.86	\$48.75	\$67.11		
\$2,100	\$33.58	\$36.19	\$42.85	\$51.13	\$70.41		
\$2,200	\$35.12	\$37.86	\$44.83	\$53.51	\$73.70		
\$2,300	\$36.67	\$39.53	\$46.83	\$55.89	\$77.00		
\$2,400	\$38.21	\$41.20	\$48.81	\$58.27	\$80.30		
\$2,500	\$39.76	\$42.87	\$50.80	\$60.66	\$83.60		
\$2,600	\$41.30	\$44.54	\$52.78	\$63.03	\$86.90		
\$2,700	\$42.85	\$46.21	\$54.77	\$65.42	\$90.20		
\$2,800	\$44.39	\$47.88	\$56.76	\$67.80	\$93.50		
\$2,900	\$45.94	\$49.55	\$58.75	\$70.18	\$96.80		
	\$47.49	\$51.22	\$60.73	\$70.16	\$100.10		
\$3,000		<u></u>	\$60.73				
\$3,100	\$49.03	\$52.89		\$74.94	\$103.40		
\$3,200	\$50.58	\$54.56	\$64.70	\$77.32	\$106.70		
\$3,300	\$52.12	\$56.23	\$66.70	\$79.71	\$109.99		
\$3,400	\$53.67	\$57.90	\$68.68	\$82.08	\$113.29		
\$3,500	\$55.21	\$59.57	\$70.67	\$84.47	\$116.59		
\$3,600	\$56.76	\$61.24	\$72.65	\$86.85	\$119.89		
\$3,700	\$58.30	\$62.91	\$74.64	\$89.23	\$123.19		
\$3,800	\$59.85	\$64.58	\$76.63	\$91.61	\$126.49		
\$3,900	\$61.39	\$66.25	\$78.62	\$93.99	\$129.79		
\$4,000	\$62.94	\$67.92	\$80.60	\$96.37	\$133.09		
\$4,100	\$64.49	\$69.59	\$82.59	\$98.76	\$136.39		
\$4,200	\$66.03	\$71.26	\$84.57	\$101.13	\$139.69		
\$4,300	\$67.58	\$72.93	\$86.57	\$103.52	\$142.99		
\$4,400	\$69.12	\$74.60	\$88.55	\$105.90	\$146.29		
\$4,500	\$70.67	\$76.27	\$90.54	\$108.28	\$149.59		
\$4,600	\$72.21	\$77.94	\$92.52	\$110.66	\$152.89		
\$4,700	\$73.76	\$79.61	\$94.51	\$113.04	\$156.18		
\$4,800	\$75.30	\$81.28	\$96.50	\$115.42	\$159.48		
\$4,900	\$76.85	\$82.95	\$98.49	\$117.81	\$162.78		
\$5,000	\$78.40	\$84.62	\$100.47	\$120.18	\$166.08		



Disability Income Plus Rates Virginia

12 Month Benefit Period, 30/30 Elimination Period

Displaying Semi-Monthly Premiums for Non-Occ Coverage

ge		Uni-Tobacco					
Benefit	18-35	36-45	46-55	56-65	66-70		
\$300	\$4.22	\$4.44	\$5.19	\$6.15	\$8.27		
\$400	\$5.25	\$5.54	\$6.54	\$7.82	\$10.64		
\$500	\$6.28	\$6.65	\$7.89	\$9.50	\$13.03		
\$600	\$7.31	\$7.75	\$9.24	\$11.17	\$15.40		
\$700	\$8.35	\$8.86	\$10.60	\$12.85	\$17.79		
\$800	\$9.37	\$9.96	\$11.95	\$14.53	\$20.16		
\$900	\$10.41	\$11.07	\$13.31	\$16.21	\$22.55		
\$1,000	\$11.44	\$12.18	\$14.66	\$17.88	\$24.93		
\$1,100	\$12.47	\$13.29	\$16.02	\$19.56	\$27.31		
\$1,200	\$13.50	\$14.39	\$17.37	\$21.23	\$29.69		
\$1,300	\$14.54	\$15.50	\$18.72	\$22.91	\$32.07		
\$1,400	\$15.56	\$16.60	\$20.07	\$24.58	\$34.45		
\$1,500	\$16.60	\$17.71	\$21.43	\$26.26	\$36.83		
\$1,600	\$17.63	\$18.81	\$22.78	\$27.93	\$39.21		
\$1,700	\$18.66	\$19.92	\$24.14	\$29.61	\$41.59		
\$1,800	\$19.69	\$21.02	\$25.49	\$31.28	\$43.97		
\$1,900	\$20.73	\$22.13	\$26.85	\$32.96	\$46.35		
\$2,000	\$21.76	\$23.23	\$28.20	\$34.64	\$48.73		
\$2,000	\$22.79	\$24.34	\$29.55	\$36.32	\$51.12		
\$2,700	\$23.82	\$25.44	\$30.90	\$37.99	\$53.49		
\$2,300	\$24.85	\$26.55	\$32.26	\$39.67	\$55.88		
\$2,400	\$25.88	\$27.65	\$33.61	\$41.34	\$58.25		
\$2,500	\$26.92	\$28.76	\$34.97	\$43.02	\$60.64		
\$2,600	\$27.95	\$29.86	\$36.32	\$44.69	\$63.01		
\$2,700	\$28.98	\$30.97	\$37.68	\$46.37	\$65.40		
\$2,800	\$30.01	\$32.07	\$39.03	\$48.04	\$67.77		
\$2,900	\$31.05	\$33.18	\$40.38	\$49.72	\$70.16		
\$3,000	\$32.07	\$34.29	\$41.73	\$51.39	\$72.54		
\$3,100	\$33.11	\$35.40	\$43.09	\$53.07	\$74.92		
\$3,200	\$34.14	\$36.50	\$44.44	\$54.74	\$77.30		
\$3,300	\$35.17	\$37.61	\$45.80	\$56.42	\$79.68		
\$3,400	\$36.20	\$38.71	\$47.15	\$58.10	\$82.06		
\$3,500	\$37.24	\$39.82	\$48.51	\$59.78	\$84.44		
\$3,600	\$38.26	\$40.92	\$49.86	\$61.45	\$86.82		
\$3,700	\$39.30	\$42.03	\$51.21	\$63.13	\$89.20		
\$3,800	\$40.33	\$43.13	\$52.56	\$64.80	\$91.58		
\$3,900	\$41.36	\$44.24	\$53.92	\$66.48	\$93.96		
\$4,000	\$42.39	\$45.34	\$55.27	\$68.15	\$96.34		
\$4,100	\$43.43	\$46.45	\$56.63	\$69.83	\$98.73		
\$4,200	\$44.45	\$47.55	\$57.98	\$71.50	\$101.10		
\$4,300	\$45.49	\$48.66	\$59.34	\$73.18	\$103.49		
\$4,400	\$46.52	\$49.76	\$60.69	\$74.85	\$105.86		
\$4,500	\$47.55	\$50.87	\$62.04	\$76.53	\$108.25		
\$4,600	\$48.58	\$51.97	\$63.39	\$78.20	\$110.62		
\$4,700	\$49.62	\$53.08	\$64.75	\$79.88	\$113.01		
\$4,800	\$50.64	\$54.18	\$66.10	\$81.56	\$115.38		
\$4,900	\$51.68	\$55.29	\$67.46	\$83.24	\$117.77		
\$5,000	\$52.71	\$56.40	\$68.81	\$84.91	\$120.15		